1.インコタームズの規則

貿易取引では、売主と買主との間でのリスクの移転時点や運賃や保険料等の費用の負担区分などについて取決めた定型的な貿易条件をインコタームズという。(アルファベット3文字で表され、売主・買主が行うべき義務をまとめた取引条件)

Ⅱ.インコタームズの規則の2つのクラスと11の規則

1.いかなる半数人は後数の建区子校にも辿した税別(Nules for Ally Mode of Modes of Transport	1	. いかなる単数又は複数の運送手段にも適した規則	(Rules for Any Mode or modes of Transport
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1	EXW	Ex Works (insert named place of delivery)	工場渡し(指定引渡地を挿入)
2	FCA	Free Carrier (insert named place of delivery)	運送人渡し(指定引渡地を挿入)
3	CPT	Carriage Paid To (insert named place of destination)	輸送費込み(指定仕向地を挿入)
4	CIP	Carriage and Insurance Paid To (insert named place of destibation)	輸送費保険料込み(指定仕向地を挿入)
(5)	DAP	Delivered at Place (insert named place of destination)	仕向地持込渡し(指定仕向地を挿入)
6	DPU	Delivered at Place Unloded (insert named place of destination)	荷卸込持込渡し(指定仕向地を挿入)
7	DDP	Deliver Duty Paid (insert named Place of shipment)	関税込持込渡し(指定仕向地を挿入)

FOB	C&F	CIF

2. 海上及び内陸水路運送のための規則(Rules for Sea and Inland Waterway Transport)

① FAS	Free Alongside Ship (insert named port of shipment)	船側渡し(指定船積港を挿入)	
② FOB	Free on Board (insert named port of shipment)	本船渡し(指定船積港を挿入)	
③ CFR	Cost and Freight (insert named port of destination)	運賃込み(指定仕向港を挿入)	
4 CIF	Cost Insurance and Freight (insert named of port of destination)	運賃保険料込み(指定仕向港を挿入)	